

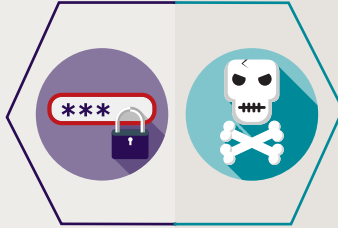
HERE'S HOW WE'RE DIFFERENT FROM DISCOUNTED ESCROW COMPANIES

PANGO GROUP

VS DISCOUNTED ESCROW

SECURITY

- » Comprehensive systems exceeding industry requirements.
- » Maintains SSAE 16 SOC I and SOC II certifications (external audit to verify our processes are secure).



- » Lacking systems to protect identity and financial information.
- » May have only one office location, less secure, confirming wires made on site.

VALUE

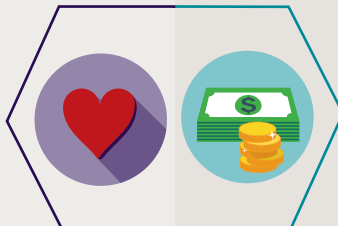
- » Employees are full-time, experienced escrow officers.
- » Offer the highest level of attention and service.



- » Treated like a number versus a person. Motivation isn't necessarily escrow.
- » Discounted escrow to get you in the door to use other services.

MOTIVATION

- » Build a trusting, long-term relationship with you.
- » Ensure your reputation is pristine by making your clients happy.



- » Employees have limited knowledge about escrow.
- » Narrowed experience in dealing with common hiccups.

New trends are emerging in the settlement services industry. One of them is escrow companies trying to compete on cost so you're seeing a lot of seller's discounted escrow.

Discounted isn't really saving. It can cost you in time, effort and energy.