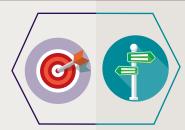
# PANGO GROUP VS FREE ESCROW

## **CAPABILITIES**

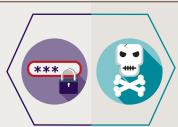
- » Settlement service experts in business for over 20 years.
- » Not real estate or title. Escrow is what we do!



- » Companies that make money through other channels.
- » Typically not just escrow companies.

## **SECURITY**

- » Comprehensive systems exceeding industry requirements.
- » Including SSAE 16 audit certification.



- » Lacking systems to protect identity and financial information.
- » May use PayPal for fund transfers.

#### VALUE

- » Employee full-time, experienced escrow officers.
- » Offer the highest level of attention and service.



- » Employees have limited knowledge about escrow.
- » Limited experience in dealing with common hiccups.

#### **MOTIVATION**

- » Build a trusting, long-term relationship with you.
- » Ensure your reputation is pristine by making your clients happy.



- » Treated like a number versus a person.
- » "Free escrow' to get you in door to get to use other services.











Free services can be great! But, when it comes to something as important as escrow and your clients' experience, do you really want to sacrifice value and security for cost?